

# INCOTERMS 2020

ICC Yayın No. 723E

Abdurrahman Özalp

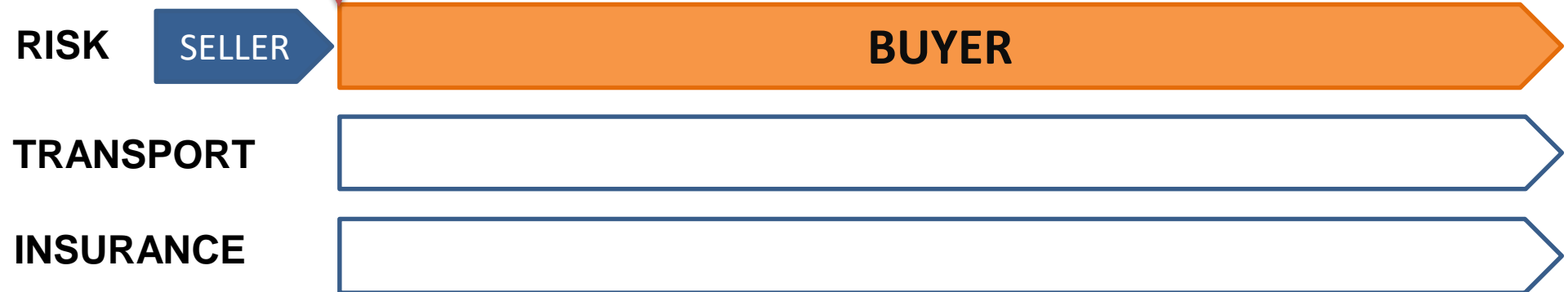
# INCOTERMS 2020' Structure

RULES FOR ANY MODE OR MODES OF TRANSPORT	RULES FOR SEA NAD INLAND WATERWAY TRANSPORT
<p><b>EXW</b></p> <p><b>FCA</b></p> <p><b>CPT</b></p> <p><b>CIP</b></p> <p><b>DPU</b></p> <p><b>DAP</b></p> <p><b>DDP</b></p>	<p><b>FAS</b></p> <p><b>FOB</b></p> <p><b>CFR</b></p> <p><b>CIF</b></p>

# EXW (Ex Works)



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# EXW (Ex Works)

Control, Packing, Marking	:SELLER
Export Clearance/licences	:BUYER
Loading	:BUYER
TRANSPORTATION (Freight)	:No Obligation
INSURANCE	:No Obligation
Unloading	:BUYER
Import Clearance/licences	:BUYER

# FCA (Free Carrier)



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# FCA (Free Carrier)

Control, Packing, Marking	:SELLER
Export Clearance/licences	:SELLER
Loading	:SELLER/BUYER
TRANSPORTATION (Freight)	:BUYER
INSURANCE	:No Obligation
Unloading	:BUYER
Import Clearance/licences	:BUYER

# CPT (Carriage Paid To)



DELIVERY



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# CPT (Carriage Paid To)

Control, Packing, Marking	:SELLER
Export Clearance/licences	:SELLER
Loading	:SELLER
TRANSPORTATION (Freight)	:SELLER
INSURANCE	:No Obligation
Unloading	:BUYER
Import Clearance/licences	:BUYER



# CIP (Carriage and Insurance Paid To)



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<b>RISK</b>	SELLER	BUYER
<b>TRANSPORT</b>	SELLER	SELLER
<b>INSURANCE</b>	SELLER	SELLER

# CIP (Carriage and Insurance Paid To)

Control, Packing, Marking	:SELLER
Export Clearance/licences	:SELLER
Loading	:SELLER
TRANSPORTATION (Freight)	:SELLER
INSURANCE	:SELLER
Unloading	:BUYER
Import Clearance/licences	:BUYER

# DAP (Delivered at Place)



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<b>RISK</b>	SELLER	BUYER
<b>TRANSPORT</b>	SELLER	BUYER
<b>INSURANCE</b>		

# DAP (Delivered at Place)

Control, Packing, Marking	:SELLER
Export Clearance/licences	:SELLER
Loading	:SELLER
TRANSPORTATION (Freight)	:SELLER
INSURANCE	:No Obligation
Unloading	:BUYER
Import Clearance/licences	:BUYER

# DPU (Delivered at Place Unloaded)



DELIVERY

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# DPU (Delivered at Place Unloaded )

Control, Packing, Marking	:SELLER
Export Clearance/licences	:SELLER
Loading	:SELLER
TRANSPORTATION (Freight)	:SELLER
INSURANCE	:No Obligation
Unloading	:SELLER
Import Clearance/licences	:BUYER

# DDP (Delivered Duty Paid)



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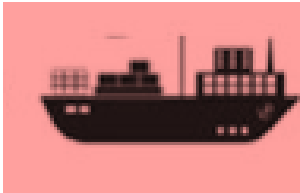
<b>RISK</b>	SELLER	BUYER
<b>TRANSPORT</b>	SELLER	BUYER
<b>INSURANCE</b>		

# DDP (Delivered Duty Paid)

Control, Packing, Marking	:SELLER
Export Clearance/licences	:SELLER
Loading	:SELLER
TRANSPORTATION (Freight)	:SELLER
INSURANCE	:No Obligation
Unloading	:BUYER
Import Clearance/licences	:SELLER



# FAS (Free Alongside Ship)



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<b>RISK</b>	SELLER	BUYER
<b>TRANSPORT</b>	SELLER	BUYER
<b>INSURANCE</b>		

# FAS (Free Alongside Ship)



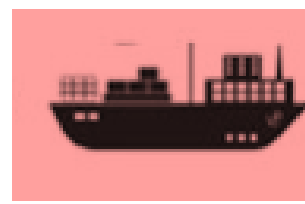
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RISK	SELLER	BUYER
TRANSPORT	SELLER	BUYER
INSURANCE		

# FAS (Free Alongside Ship)

Control, Packing, Marking	:SELLER
Export Clearance/licences	:SELLER
Loading	:BUYER
TRANSPORTATION (Freight)	:BUYER
INSURANCE	:No Obligation
Unloading	:BUYER
Import Clearance/licences	:BUYER

# FOB (Free on Board)



DELIVERY



SELLER



BUYER

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# FOB (Free on Board)

Control, Packing, Marking	:SELLER
Export Clearance/licences	:SELLER
Loading	:SELLER
TRANSPORTATION (Freight)	:BUYER
INSURANCE	:No Obligation
Unloading	:BUYER
Import Clearance/licences	:BUYER

# CFR (Cost and Freight)



# CFR (Cost and Freight)

Control, Packing, Marking	:SELLER
Export Clearance/licences	:SELLER
Loading	:SELLER
TRANSPORTATION (Freight)	:SELLER
INSURANCE	:No Obligation
Unloading	:BUYER
Import Clearance/licences	:BUYER

# CIF (Cost, Insurance and Freight)



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<b>RISK</b>	SELLER	<b>BUYER</b>
<b>TRANSPORT</b>	SELLER	SELLER
<b>INSURANCE</b>	SELLER	SELLER



# CIF (Cost, Insurance and Freight)

Control, Packing, Marking	:SELLER
Export Clearance/licences	:SELLER
Loading	:SELLER
TRANSPORTATION (Freight)	:SELLER
INSURANCE	:SELLER
Unloading	:BUYER
Import Clearance/licences	:BUYER

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